

Who are we?

The purpose of the Small Business Development Center is to help new entrepreneurs realize their dream of business ownership and assist existing businesses in their efforts to remain competitive. The South Dakota SBDC is part of a national network of offices that provide professional, confidential, and no-cost business consulting services, including one-on-one counseling and training, to individuals starting a business or looking for ways to improve an existing business.

Our consultants meet with clients at the SBDC office or at other sites within their region. They:

- **Assist** clients in starting or improving a business or solving management issues.
- **Educate** clients in all facets of the business planning process.
- **Empower** clients to achieve future planning and problem-solving skills.

In the past 12 years the SBDC has helped clients with over \$1 Billion in financing to start or grow their business.

South Dakota has SBDC Offices in:
Aberdeen · Brookings · Mitchell
Pierre · Rapid City
Sioux Falls · Watertown · Yankton
State Office in Vermillion

Please see our contact information for each office on the back page.

Our Consulting Services

- **Venturing Into Business**
Learn what it takes to be an entrepreneur and how to understand current regulatory issues
- **Business Planning**
Business Plan guidance and evaluation
- **Market Research**
Gather facts and knowledge to make better market-based decisions
- **Marketing**
Learn strategies to effectively market your product and/or service
- **Financing the Small Business**
Explore small business financing programs
- **Financial Analysis**
Assistance in projecting income statements, cash flow statements, balance sheets, and break-evens
- **Cash Flow Planning & Management**
Identify and manage cash needs of a business
- **Business Expansion**
Assistance examining the pros and cons of expansions
- **Small Business Information**
Research a variety of resource materials necessary for starting and/or managing a business

Our Vision

A vibrant and growing economy in South Dakota fueled by ongoing effective innovative business consultation.

Our Mission

Helping entrepreneurs and businesses to succeed.

SBDC Consultants provide individual consulting by appointment only.

Please call the regional office in your area to schedule an appointment.

Brought to You By:

The South Dakota Small Business Development Center (SBDC) is a partnership between the U.S. Small Business Administration, The University of South Dakota, the state of South Dakota, Xcel Energy and four host organizations across the state.

LOCATIONS

The SBDC has 6 locations and 2 satellite offices across the state.

506 S. Main Street, Suite 2
Aberdeen, SD 57401
Phone: 605.698-7654 x144

221 S. Central Avenue, Suite 33
Pierre, SD 57501
Phone: 605.773.2783

730 E. Watertown Street
Rapid City, SD 57701
Phone: 605.716.0015

5116 S. Solberg Ave
Sioux Falls, SD 57108
Phone: 605.275.7575

418 18th Ave NE
Watertown, SD 57201
Phone: 605.882.5115
Satellite Office:
Research Park @ SDSU
2301 Research Park Way
Suite 113
Brookings, SD 57007
Phone: 605.696.5600

1808 Summit Street P.O. Box 687
Yankton, SD 57078
Phone: 605.665.0751 Fax: 605.665.0303
Satellite Office:
Dakota Wesleyan University
Kelley Center for Entrepreneurship
Mitchell, SD 57301
Phone: 605.665.0751 (Call for appt.)

South Dakota SBDC is a partnership of:

Beadle & Spink Enterprise Community
Black Hills Community Development
Black Hills Power and Light Company
Black Hills Special Service Cooperative
City of Chamberlain
City of Mitchell
City of Rapid City
City of Yankton
First District Association of Local Governments
Northeast SD Community Action Program
Planning and Development District III
Rapid City Area Economic
Development Partnership
The state of South Dakota
U.S. Small Business Administration
University of SD Beacom School of Business
Xcel Energy



*"From an acorn
a mighty oak may grow"*
~David Everett

Please visit our website:
www.sdbusinesshelp.com

The South Dakota Small Business Development Center is partially funded by the U.S. Small Business Administration. Under Cooperative Agreement SBAOEDSD-24-0096. Reasonable accommodations for persons with disabilities will be made if requested at least 2 weeks in advance. Contact Jeff Eckhoff at (605) 275-7575 or email mark.slade@usd.edu.

As a sponsored program of the University of South Dakota, The SD SBDC provides services without discrimination based on sex, race, color, creed, national origin, ancestry, citizenship, gender, gender identification, transgender, sexual orientation, religion, age, disability, genetic information or veteran status or on any other status that may become protected under law against discrimination.



Providing
free, confidential
business consulting
to South Dakotans

